

# ElderPAC

- integrated, interdisciplinary team care for 12 years
- combines home and community based services through Philadelphia Corporation on Aging (the Area Agency on Aging for Philadelphia county) with medical care in an IAH-type program (In-Home Primary Care Program)
- ElderPAC team:
  - **NP/MD, SW from University Pennsylvania Health System**
  - **case manager from PCA**
  - **community nurse from Home Health Agency**
- serves both Waiver (dual) and Options (non-dual) nursing-facility clinically eligible consumers

# Question:

- **PACE** links IDT-driven practice with an integrated financing model to support the IDT.
- **EPAC** doesn't have a financing model to support IDT integration.

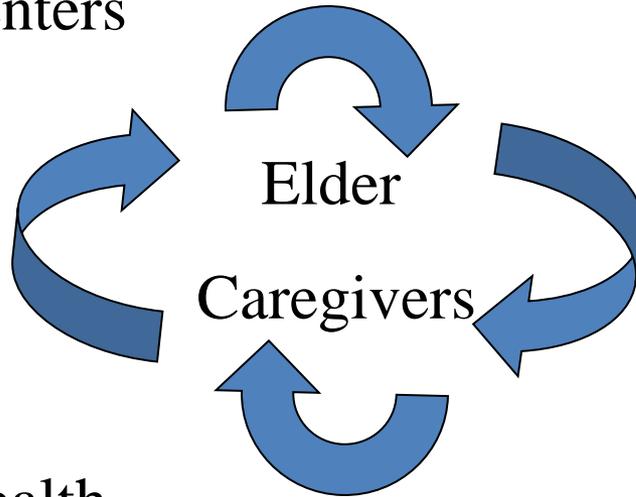
or

Can you get PACE outcomes if you don't have a spare \$5M to start a PACE program?

# Elder-PAC

Senior Centers

Philadelphia  
Corporation  
for Aging



Home Health  
Agencies

In-Home Primary  
Care Program

# Cement

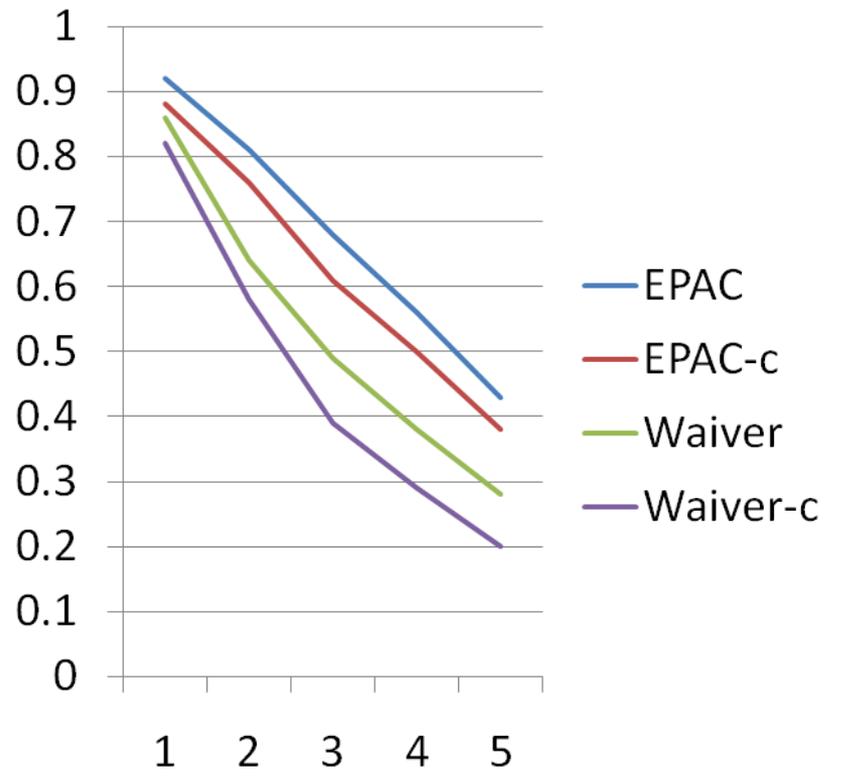
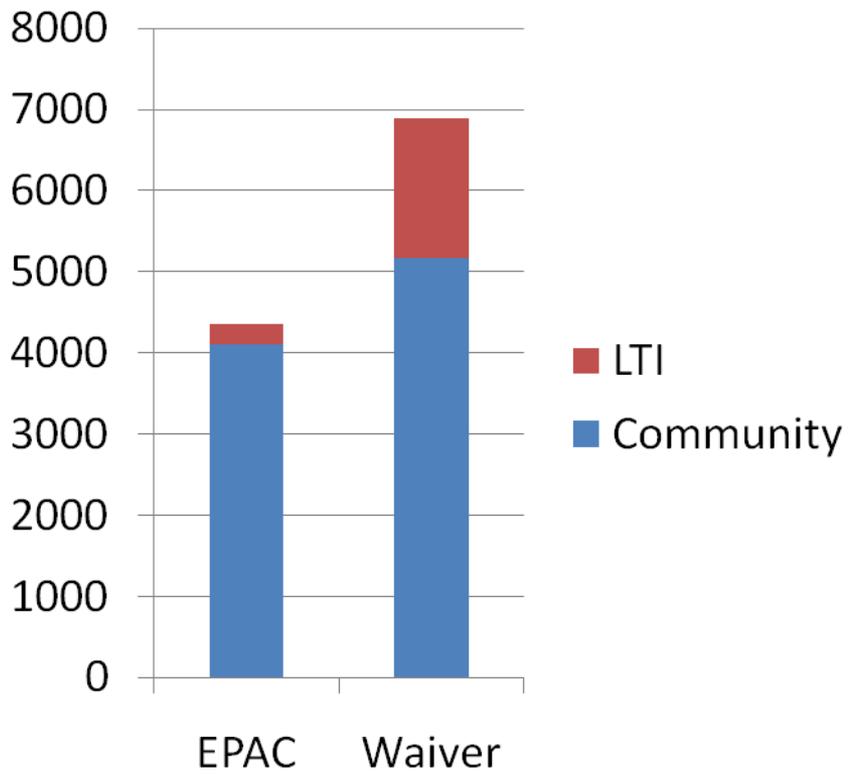
- Weekly team meeting for In-Home Primary Care Team (NP/SW/MD)
  - Scheduled attendance with Physical Therapist, community Nurse
- Monthly team meeting with PCA
- Care Plans (PCA, Home Health Agency)
- Daily electronic communication:
  - Text, email, phone, EMR

# Dollars and Cents

|  | <b>E-PAC 2 (2004-2009)<br/>(N=92/4360<br/>Member-months)</b> | <b>Waiver/Options Controls<br/>(N=216/ 6910<br/>Member-months)</b> |
|--|--|--|
| Hospital                               | 3.8 /100 mm  | 7.2/100 mm   |
| Long-term Nursing Home                 | 5.90%  | 24.90%   |
| Community Survival/<br>Survival 5-year | 38%<br>43%   | 20%<br>28%   |
| HCBS Care Plan<br>mean cost/month      | \$1942+/- 1117   | \$1084+/- 477  |
| Est. mean HCC                          | 3.55   | n/a  |
| Annual/ 5-yr Total                     | \$41,962/\$15.3M   | n/a  |

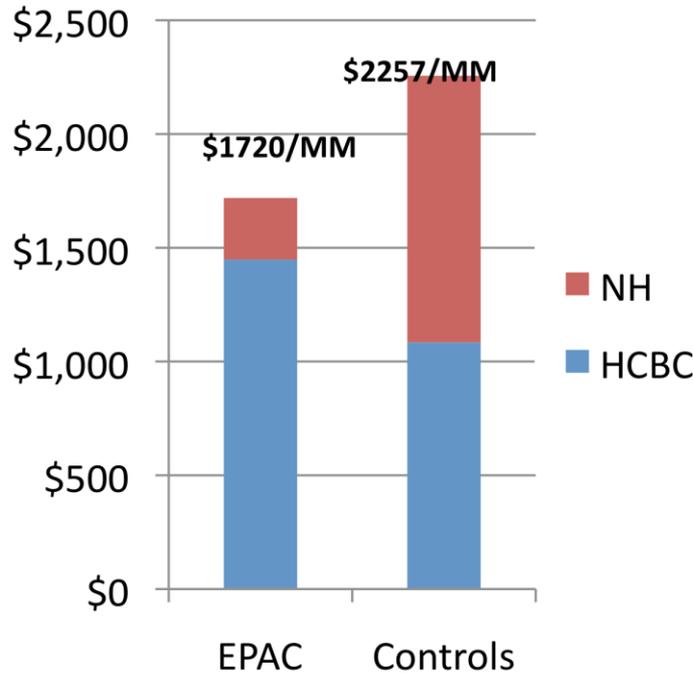
# ElderPAC Increases both Survival and Community Survival compared to usual HCBS

Community months of survival/total months survival  
EPAC 44.3/46.8 months      Waiver 24.2/31.9 months



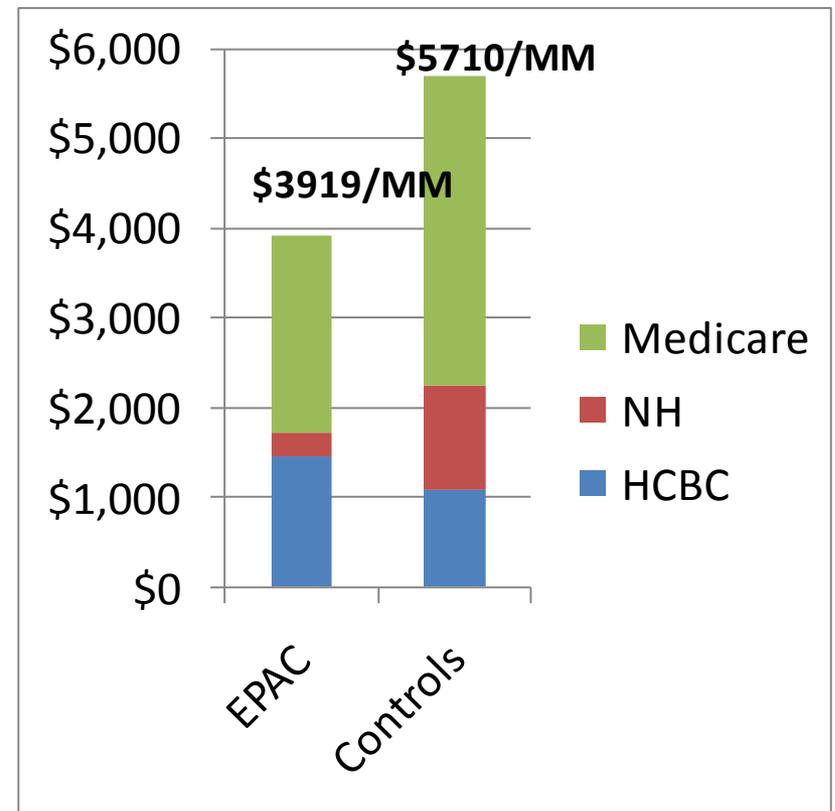
# EPAC reduces Average Monthly Costs Compared to Waiver Controls

## Medicaid : EPAC 24% less



**EPAC : \$20,640; Waiver \$27,084**

## Medicaid+Medicare : 32% less



**EPAC \$47,028 Waiver \$68,520**

# What's missing– the rest of the On Lok structure!

- Financing structure to cover the cement that keeps the bricks together.
- Currently dependent upon individual commitment and effort to keep patients connected with all team members
- Need for new models of financing integrated care beyond single all-inclusive organizations–  
e.g., Independence at Home

- 
- Clearly drawn incentives that align:
    - Good patient outcomes, with
    - Clinical effectiveness and cost efficiency, with
    - Meaningful quality and performance metrics, with
    - A supportive work environment, with
    - A competitive financial reward for clinicians, with
    - Fiscally responsible investment by payers

# IAH Eligible Housecall Patients are More Costly and Complex than other Housecall Patients

Mean HCC 2.84 v 1.31

HCC-MA Distribution at HC Index Month by IAH Qualification

